

## Pricing Response

Request for Proposal #302403

Information Technology Services Staff Augmentation

Criteria		All-Inclusive Not-to-Exceed Hourly Rate	Number of Staff w/Specified Years of Experience				Notes
Code	Role, Skill, or Position		1 - 2	3 - 5	6 - 10	11 +	
1	<b>Project &amp; Product Management</b>						
1.1	Project Management Consulting	130/hr	0	3	10	5	
1.2	Project Management Training Expertise						
1.3	Project Manager Expertise						
1.3.1	Enterprise Software Development/Deployment	130/hr	1	3	4	3	
1.3.2	Enterprise Hardware						
1.3.3	General IT PM	130/hr	0	3	10	5	Same as 1.1
1.3.4	General PM	130/hr	0	3	10	5	Same as 1.1
1.4	Enterprise Project Management Software Implementation Expertise	130/hr	1	3	4	3	Same as 1.3.1
1.5	Project Management Reporting Expertise	130/hr	1	3	4	3	Same as 1.3.1
1.6	Project Management Methodologies Expertise						
1.6.1	Agile	130/hr	0	3	10	5	Same as 1.1
1.6.2	Waterfall	130/hr	0	3	10	5	Same as 1.1
1.6.3	Scrum	130/hr	0	3	10	5	Same as 1.1
1.7	Business Analyst Expertise	110/hr	3	4	2	0	
1.8	IT/Software QA Manager Expertise	130/hr	0	0	1	1	
1.9	Business Intelligence/Data Analyst Expertise	120/hr	0	2	2	0	
1.10	Product Management (Product Owner) Expertise	130/hr	0	3	10	5	Same as 1.1
1.11	User Experience (UI/UX) Design Expertise	120/hr	1	2	0	0	
1.12	Scrum Master Expertise	110/hr	0	1	1	0	
1.13	Business Strategy Expertise	130/hr	0	3	10	5	Same as 1.1
2	<b>Enterprise Application Services (EAS)</b>		0	0	5	3	
2.1	<b>Enterprise Instructional Services (EIS):</b>						
2.1.1	<b>Functional Expertise:</b>						
2.1.1.1	Desire To Learn (D2L) Functional Expertise						
2.1.1.2	Illuminate Functional Expertise						
2.1.1.3	iTunesU Functional Expertise						
2.1.1.4	Panopto Functional Expertise						
2.1.1.5	Other EIS Functional Expertise	120/hr	0	0	0	1	
2.1.2	<b>Technical Expertise:</b>						
2.1.2.1	Desire To Learn (D2L) Technical Expertise						
2.1.2.2	Blackboard Collaborate Technical Expertise						
2.1.2.3	iTunesU Technical Expertise						
2.1.2.4	Panopto Technical Expertise						
2.1.2.5	Microsoft 365 Technical Expertise						
2.1.2.5.1	MS 365 Mail migration specialist	100/hr	3	2	4	1	
2.1.2.5.2	MS 365 Tenant/Storage migration specialist	100/hr	3	2	4	1	Same as 2.1.2.5.1
2.1.2.5.3	Powershell specialist	100/hr	3	2	4	1	Same as 2.1.2.5.1
2.1.2.5.4	SharePoint Developer	120/hr	0	4	5	0	

2.1.2.5.5	Power Automate Developer	120/hr	0	4	5	0	Same as 2.1.2.5.4
2.1.2.5.6	Power BI (M365) Developer	120/hr	0	4	5	0	Same as 2.1.2.5.4
2.1.2.6	Other EIS Technical Expertise						
2.2	<i>Enterprise Resource Planning (ERP):</i>						
2.2.1	<i>Functional Expertise:</i>						
2.2.1.1	<i>Kuali Functional Expertise:</i>						
2.2.1.1.1	Kuali Coeus (KC) Functional Expertise						
2.2.1.1.2	Kuali Financial System (KFS) Functional Expertise						
2.2.1.1.3	Other Kuali Software Functional Expertise						
2.2.1.2	<i>PeopleSoft Functional Expertise:</i>						
2.2.1.2.1	PeopleSoft CS Functional Expertise	120/hr	2	4	2	1	
2.2.1.2.2	PeopleSoft HCM Functional Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.1.2.3	PeopleSoft ELMS Functional Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.1.2.4	Other PeopleSoft Software Functional Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.1.3	<i>Slate Functional Expertise:</i>						
2.2.1.3.1	Slate Functional Expertise						
2.2.1.4	<i>Workday Functional Expertise:</i>						
2.2.1.4.1	Workday HCM Functional Expertise	120/hr	0	1	1	0	
2.2.1.4.2	Workday Other Functional Expertise	120/hr	0	1	1	0	Same as 2.2.1.4.1
2.2.1.5	<i>Other ERP Software Functional Expertise:</i>						
2.2.1.5.1	Other Financial Accounting System Functional Expertise						
2.2.1.5.2	Other Human Resources System Functional Expertise						
2.2.1.5.3	Other Research Administration System Functional Expertise						
2.2.1.5.4	Other Student Administration System Functional Expertise						
2.2.2	<i>Technical Expertise:</i>						
2.2.2.1	<i>Kuali Technical Expertise:</i>						
2.2.2.1.1	Kuali Coeus (KC) Technical Expertise						
2.2.2.1.2	Kuali Financial System (KFS) Technical Expertise						
2.2.2.1.3	Other Kuali Software Technical Expertise						
2.2.2.2	<i>PeopleSoft Technical Expertise:</i>						
2.2.2.2.1	PeopleSoft CS Technical Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.2	PeopleSoft HCM Technical Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.3	PeopleSoft ELMS Technical Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.4	PeopleSoft Test Framework	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.5	PeopleSoft Portal Administration	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.6	PeopleSoft Interaction Hub Configuration/Administration	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.7	PeopleSoft Approval Workflow Engine	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.2.8	Other PeopleSoft Software Technical Expertise	120/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.2.3	<i>Slate Technical Expertise:</i>						
2.2.2.3.1	Slate Technical Expertise						
2.2.2.4	<i>NetSuite Expertise:</i>						
2.2.2.4.1	NetSuite Technical Expertise	120/hr	0	1	1	0	
2.2.2.5	<i>Transact Expertise:</i>						
2.2.2.5.1	Transact Technical Expertise						
2.2.2.6	<i>Workday Technical Expertise:</i>						
2.2.2.6.1	Workday HCM Technical Expertise	120/hr	0	2	1	1	
2.2.2.6.2	Workday Other Technical Expertise	120/hr	0	2	1	1	Same as 2.2.2.6.1
2.2.2.7	<i>Other ERP Software Technical Expertise:</i>						
2.2.2.7.1	Other Financial Accounting System Technical Expertise						
2.2.2.7.2	Other Human Resources System Technical Expertise						
2.2.2.7.3	Other Research Administration System Technical Expertise						
2.2.2.7.4	Other Student Administration System Technical Expertise						
2.2.3	<i>Service Integration &amp; Support Expertise:</i>						
2.2.3.1	<i>Kuali Service Integration &amp; Support Expertise:</i>						
2.2.3.1.1	Kuali Coeus (KC) Service Integration & Support						
2.2.3.1.2	Kuali Financial System (KFS) Service Integration & Support						
2.2.3.1.3	Other Kuali Software Service Integration & Support						
2.2.3.2	<i>PeopleSoft Service Integration &amp; Support Expertise:</i>						

2.2.3.2.1	PeopleSoft CS Service Integration & Support	100/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.3.2.2	PeopleSoft HCM Service Integration & Support	100/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.3.2.3	Other PeopleSoft Software Service Integration & Support	100/hr	2	4	2	1	Same as 2.2.1.2.1
2.2.3.3	<i>Workday Integration &amp; Support Expertise:</i>						
2.2.3.3.1	Workday HCM Integration & Support Expertise	100/hr	0	2	1	1	Same as 2.2.2.6.1
2.2.3.3.2	Workday Other Integration & Support Expertise	100/hr	0	2	1	1	Same as 2.2.2.6.1
2.2.3.4	<i>Other ERP Software Service Integration &amp; Support Expertise:</i>						
2.2.3.4.1	Other Financial Accounting System Service Integration & Support						
2.2.3.4.2	Other Human Resources System Service Integration & Support						
2.2.3.4.3	Other Research Administration System Service Integration & Support						
2.2.3.4.4	Other Student Administration System Service Integration & Support						
2.3	<i>Enterprise Support Systems &amp; Utilities (ESSU):</i>						
2.3.1	<i>Archibus Space Management Expertise:</i>						
2.3.1.1	Archibus Administration						
2.3.1.2	Archibus Development						
2.3.2	<i>Confluence Wiki Expertise:</i>						
2.3.2.1	Confluence Administration	120/hr	3	7	3	1	
2.3.2.2	Confluence Development	120/hr	3	7	3	1	Same as 2.3.2.2
2.3.3	<i>JIRA Issue Tracking Expertise:</i>						
2.3.3.1	JIRA Administration	120/hr	3	7	3	1	
2.3.3.2	JIRA Development	120/hr	3	7	3	1	Same as 2.3.2.2
2.3.4	<i>Pinnacle Billing System Expertise:</i>						
2.3.4.1	Pinnacle Administration						
2.3.4.2	Pinnacle Development						
2.3.5	<i>Remedy Incident Management Expertise:</i>						
2.3.5.1	Remedy Administration						
2.3.5.2	Remedy Development						
2.3.6	<i>SharePoint Collaboration Expertise:</i>						
2.3.6.1	SharePoint Administration		0	4	5	0	Same as 2.1.2.5.4
2.3.6.2	SharePoint Development	120/hr	0	4	5	0	Same as 2.1.2.5.4
2.3.7	<i>DocuWare Expertise:</i>						
2.3.7.1	DocuWare Administration						
2.3.8	<i>Other Enterprise Support System Expertise</i>						
2.3.8.1	Web Developer (for digital experience platforms)	120/hr					
2.3.8.2	UX/UI Designer (specific to web/digital platforms)	120/hr					
2.3.8.3	Integration Specialist (with MuleSoft and Workato experience)	120/hr					
3	<b>Enterprise Information &amp; Analytics (EIA)</b>						
3.1	ETL development using Infosphere DataStage	130/hr	5	3	10	2	
3.2	Dimensional modeling and analysis	130/hr	5	3	10	2	Same as 3.1
3.3	SQL query development	130/hr	5	3	10	2	Same as 3.1
3.4	SQL query tuning	130/hr	5	3	10	2	Same as 3.1
3.5	OBIEE Repository management	130/hr	5	3	10	2	Same as 3.1
3.6	OBIEE dashboard/report development	130/hr	5	3	10	2	Same as 3.1
3.7	OBIEE systems administration	130/hr	5	3	10	2	Same as 3.1
3.8	Big data and/or predictive analytics analysis, design, and implementation	130/hr	5	3	10	2	Same as 3.1
3.9	Data Management analysis, management, and strategy	130/hr	5	3	10	2	Same as 3.1
3.10	Non-Relational Database Administration	130/hr	5	3	10	2	Same as 3.1
3.11	Electronic Medical Records (EMR) BI/reporting	130/hr	5	3	10	2	Same as 3.1
4	<b>Infrastructure</b>						
4.1	<i>Database Administration Expertise:</i>						
4.1.1	MySQL Database Administration Expertise	130/hr	0	0	4	3	
4.1.2	Oracle Database Administration Expertise	130/hr	0	0	4	3	Same as 4.1.1
4.1.3	Oracle RAC/Grid Administration Expertise	130/hr	0	0	4	3	Same as 4.1.1
4.1.4	SQL Server Administration	130/hr	0	0	4	3	Same as 4.1.1
4.1.5	Other RDBMS Administration Expertise	130/hr	0	0	4	3	Same as 4.1.1
4.1.6	Other DBMS Administration Expertise	130/hr	0	0	4	3	Same as 4.1.1

4.2	<i>System Administration Expertise:</i>						
4.2.1	UNIX System Administration Expertise	130/hr	0	1	2	1	
4.2.2	Microsoft Windows Server Administration Expertise	130/hr	0	1	2	1	Same as 4.2.1
4.2.3	Other Operating System Administration Expertise	130/hr	0	1	2	1	Same as 4.2.1
4.3	<i>System Virtualization Expertise:</i>						
4.3.1	VMWare Virtualization Administration	130/hr	1	1	1	1	
4.3.2	Container Orchestration Administration	130/hr	2	1	1	0	
4.3.3	Other Virtualization Solution Administration	130/hr	2	1	1	1	
4.4	<i>System Performance Monitoring Expertise</i>	130/hr	0	2	3	1	
5	<i>Other Skills</i>						
5.1	<i>Security Analysis Expertise</i>	80/hr	3	1	1	0	
5.2	<i>Software Training Expertise:</i>	80/hr	5	3	3	1	
5.2.1	Software Training Curriculum Development	90/hr	5	3	3	1	Same as 5.2
5.2.2	Hands-on Software Training Delivery	80/hr	5	3	3	1	Same as 5.2
5.2.3	E-Learning Development	95/hr	5	3	3	1	Same as 5.2
5.3	<i>Writing Expertise:</i>						
5.3.1	Functional Writing Expertise (e.g. functional specifications, business process	90/hr	1	1	2	1	
5.3.2	Technical Writing Expertise (e.g. technical specifications, code documentation, etc.)	90/hr	1	1	2	1	Same as 5.3.1
5.3.3	Proposal Writing Expertise (e.g. response to RFP, preparation, layout, etc.)	90/hr	1	1	2	1	Same as 5.3.1
5.4	<i>Application Testing Expertise:</i>						
5.4.1	Functional Test Design and Execution Expertise	120/hr	4	5	10	3	
5.4.2	Automated Testing Expertise	120/hr	4	5	10	3	Same as 5.4.2
5.4.3	Performance Testing Expertise	120/hr	4	5	10	3	Same as 5.4.2
5.4.4	Load Testing Expertise	120/hr	4	5	10	3	Same as 5.4.2
5.4.5	Browser Compatibility Expertise	120/hr	4	5	10	3	Same as 5.4.2
5.4.6	Quality Assurance Expertise	120/hr	4	5	10	3	Same as 5.4.2
5.5	<i>Performance Improvement Expertise:</i>						
5.5.1	<i>ITIL Foundation Methodologies:</i>						
5.5.1.1	Service Portfolio Management						
5.5.1.2	Service Level Management						
5.5.1.3	Service Catalog Management						
5.5.1.4	Availability Management						
5.5.1.5	Information Security Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.6	Capacity Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.7	Service Continuity Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.8	Change Management						
5.5.1.9	Release and Deployment Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.10	Knowledge Management						
5.5.1.11	Incident Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.12	Problem Management	130/hr	0	3	10	5	Same as 1.1
5.5.1.13	Continual Service Management	130/hr	0	3	10	5	Same as 1.1
5.5.2	<i>Process Methodologies Expertise</i>						
5.5.2.1	Agile/Scrum Framework						
5.5.2.2	Lean 6 Sigma						
5.5.2.3	CMMI						
5.5.2.4	Other						
5.6	<i>Web &amp; Mobile Development Expertise:</i>						
5.6.1	<i>Web Development</i>						
5.6.1.1	Angular	120/hr	5	7	10	4	
5.6.1.2	React	120/hr	5	7	10	4	Same as 5.6.1.1
5.6.1.3	Vue	120/hr	5	7	10	4	Same as 5.6.1.1
5.6.2	<i>Mobile Development</i>						
5.6.2.1	Native iOS	120/hr	3	3	0	1	
5.6.2.2	Android	120/hr	3	3	0	1	
5.6.3	Drupal (8+ and above)	120/hr	0	0	1	0	
5.7	<i>Integration Platform Expertise</i>						
5.7.1	Mulesoft	120/hr	0	0	2	0	

5.7.2	Workato						
5.7.3	Boomi						
5.7.4	Informatica	120/hr	3	7	1	1	
5.8	IT Dashboard Development Expertise	120/hr	2	5	1	1	
5.9	Application Performance Monitoring Expertise	120/hr	2	5	1	1	
5.10	Workflow Monitoring Expertise	120/hr	2	5	1	1	
5.11	Automated Testing Expertise	120/hr	2	5	1	1	
5.12	Application and/or System Modeling Expertise	120/hr	2	5	1	1	
6	<b>Broadband</b>						
6.1	Policy (Policy change, navigation, deployment, etc.)	105/hr	3	8	10	2	
6.2	Business models	105/hr	3	8	10	2	
6.3	<b>Network:</b>						
6.3.1	Research and education	90/hr	4	3	1	0	
6.3.2	Network consulting	105/hr	4	3	1	0	
6.3.3	Network support	90/hr	4	3	1	0	
6.3.4	Network engineering	105/hr	4	3	1	0	
6.3.5	Network architecture	120/hr	4	3	1	0	
6.3.6	Network security	120/hr	4	3	1	0	
7	<b>Web/Mobile:</b>						
7.1	Social Media Integration						
7.1.1	Web/Digital Media Expertise	100/hr	2	7	3	3	
7.2	Branding, Marketing, Design and Digital Expertise						
7.2.1	Branding, Marketing and Graphic Design	90/hr	2	7	3	3	Same as 7.1.1
7.2.2	Videography (event recording, storyboarding, marketing and promotions, feature stories)	90/hr	2	7	3	3	Same as 7.1.1
7.2.3	Photography (events, marketing and promotions)	90/hr	2	7	3	3	Same as 7.1.1
8	<b>Salesforce Specific Expertise</b>						
8.1	<b>Salesforce Technical Expertise</b>						
8.1.1	Salesforce CRM Administrator	120/hr	5	5	6	3	
8.1.2	Salesforce CRM Developer	120/hr	5	5	6	3	Same as 8.1.1
8.1.3	Salesforce CRM Architect	120/hr	5	5	6	3	Same as 8.1.1
8.1.4	Salesforce DevOps Manager	120/hr	5	5	6	3	Same as 8.1.1
8.1.5	Salesforce Automated Test Engineer	120/hr	5	5	6	3	Same as 8.1.1
8.1.6	Salesforce Experience Cloud Developer	120/hr	5	5	6	3	Same as 8.1.1
8.1.7	Salesforce Marketing Cloud Specialist	120/hr	5	5	6	3	Same as 8.1.1
8.1.8	Salesforce Service Cloud Consultant	120/hr	5	5	6	3	Same as 8.1.1
		Service Fee					
9	Staff Search and Recruitment for Hire	15%					